

REQUEST FOR PROPOSAL
CONCESSIONS OPPORTUNITY

Addendum No. 5

February 28, 2020

Item	Change/Clarification
When will the award decision or board approval date be?	Per the current schedule, we are planning for Q4 2020 Board for F&B-1, F&B-2, RTL-3, SVC- 4.
We'd really appreciate an extension for the non-RFQ packages to April 3 rd .	Please see Addendum 4.
PLEASE VERIFY PROPER DUE DATE FOR RFP PACKAGE #1 QSR CHICKEN (ARPIL 01, 2020)	Please see Addendum 4.
For our company "Sales" is after taxes and comps (refunds), which is the same definition for Gross Receipts. Do you have a different definition of "Sales" as it pertains to the Proforma?	Gross receipts and sales are the same for this purpose.
The Proforma asks for "Sponsorship Fees". We cannot find a definition for sponsorship fees in the RFP document or sample lease. Please provide.	Sponsorship fee is not applicable for this solicitation.
Is there storage space that we can rent? If so, is storage space limited? What is the cost per square foot?	Yes, we have storage space available to lease. It is only limited to how much the concessionaire wants to pay for and use. Storage space lease rate is \$50.00 per square foot per year.
We have our Texas ACDBE certification; however, the certifying agency did not include all the NAIC codes we have in Mississippi. We have requested the agency in Texas to add all of our NAIC codes.	All firms upon which ACDBE certification is being relied, whether as proposer, JV partner, goods and services provider, sub concessionaire, subcontractor or any other arrangement, must be certified in the proper NAICS code as an ACDBE at the time the proposal is submitted.

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Would DFW be willing to entertain the idea of putting a fitness facility in the RTL-6, the Travel Essentials with Branded Coffee space?	No.
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Please continue to check our website www.dfwairport.com/concessions for updates.