

**REQUEST FOR PROPOSAL
CONCESSIONS OPPORTUNITY**

Addendum No. 4

February 12, 2020

PLEASE NOTE THESE CHANGES:

RFP responses for F&B-1, F&B-2, RTL-3, and SVC-4 are now due Wednesday, April 1st, 2020 by 2:00 PM CST.

Last day for questions is now Monday, March 16, 2020 by 5:00 PM CST.

| Item | Change/Clarification |
|---|--|
| What is the deliverable for the RFQs? How many print or electronic copies are to be submitted? | As stated on page 3 of the RFQ, submit one copy of the completed RFQ questionnaire by mail to the listed address or by email to jdevasher@dfwairport.com . |
| What is an estimated cost to build out this space? | FY18 and FY19 average build out cost ranged from \$350 to \$550 per sqft depending on the level of finishes and foot print size. |
| How much does DFW Concessions expect this retail space to generate in revenue? | See the Terminal A Gross Revenue Summary under the Resources column of the solicitation. |
| Am I properly identifying this RFQ with the utilization of RTL-5 ? Or do I need to add Candy (or something else) to that? | Yes, RTL-5 Candy is part of the RFQ. You must first submit the RFQ response questionnaire by March 18 at 2pm. If shortlisted, then you will prepare the full proposal. |
| Our ACDBE NAICS code is 722511, does this qualify us to bid for Package #1 Fast Food and Package #6 Retail | Yes, you can bid for packages #1 and #6. Please clarify your last question. |

REQUEST FOR PROPOSAL

ADDENDUM NO. 4

| | |
|---|---|
| package (That has the food & beverage part)? Can we participate (as a JV 20% with another JV 20% partner that has retail experience and we do the food and beverage part) in retail package that has food and Bev part? | |
| Can the airport define “innovative, current, emerging reading technology” as it pertains to the concept description for RTL-3? | This could include downloadable audio books, magazines, e-books, or other technology to keep up with the latest trends. |
| For F&B-2 location A-2-037D-A01, Gate A15, Fresh Market Concept will the airport consider including a bar for a Gourmet Fresh Market and Bar combo concept? | No. |
| For F&B-2 location A-2-002B-A01, Gate A09, Coffee and Bar concept will the airport consider the 1882 sf Inline space as the only initial location developed with an option to develop the Integrated Gate / lounge based on need and sales? | No. |

Please continue to check our website www.dfwairport.com/concessions for updates.