

Dallas Fort Worth International Airport KPI's and Financial Report – FY 2018

For the Nine Months Ended June 30, 2018 - Unaudited

Key Performance Indicator Scorecard

For the Nine Months Ended June 30, 2018 – Unaudited

Key Performance Indicators	FY17 Actuals YTD	FY18 Plan YTD	FY18 Actuals YTD	FY18A vs FY17A	FY18A vs FY18P	FY18 Annual Plan**	Data As Of
<u>Business Performance</u>							
Total Passengers (Ms)	48.7	49.3	50.9	■	■	67.3M	June 30
International Seat Capacity Growth	2.5%	1.6%	2.9%	■	■	1.6%	June 30
Total Landed Weights (Bs)	31.6	32.0	32.3	■	■	43.4	June 30
DFW Cost Center Net Revenues (Ms)	\$99.3	\$80.7	\$98.3	■	■	\$107.3	June 30
Total Airline Cost (Ms)	\$278.3	\$348.0	\$330.4	n/a	■	\$479.3	June 30
Cost Per Enplaned Passenger	\$11.28	\$13.53	\$12.61	n/a	■	\$13.77	June 30
Total 102 Fund Expenditure Budget (Ms)	\$632.9	\$697.2	\$687.6	n/a	■	\$954.2	June 30
<u>Customer Experience</u>							
ACI Customer Survey Score ##	4.24	4.26	4.25	■	■	4.26	June 30
ACI Terminal D Customer Survey Score ##	4.33	4.38	4.36	■	■	4.38	June 30
DFW Terminal Cleanliness Survey Score ##	4.29	4.35	4.42	■	■	4.35	June 30
TSA wait time technology (phase 1) & Term D FIS RFID	n/a	On schedule	On schedule	n/a	■	Complete	June 30
<u>Operational Excellence</u>							
Regulatory Enforcement Violation Notices	0	0	1	■	■	0	June 30
On time performance #	83%	83%	84%	■	■	83%	June 30
Achieve CO2 emissions per passenger of 2.62 #	2.48	2.62	2.37	n/a	■	2.62	June 30

■ Improved/Constant
■ Worse
■ End of Year/Quarter Completion















** Plan reflects 100% Target.




FY18 Plan YTD is Annual Plan

Actual FY17 Scores

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<u>Safe and Secure</u>							
Runway incursions/Category A incursions	n/a	1 / 0	4 / 0	n/a	 	3 / 0	June 30
Two-factor authentication for off-site system access	n/a	On schedule	On schedule	n/a		Complete	June 30
Implement integrated Safety Management System	n/a	On schedule	On schedule	n/a		Complete	June 30
Develop DFW Passenger and Family Care Program	n/a	On schedule	On schedule	n/a		Complete	June 30
Achieve security awareness survey score of 78% #	n/a	78%		n/a		78%	EOY
<u>Community Engagement</u>							
MBE/DBE/ACDBE Programs	n/a	25%/21%/34%	27%/12%/44%	n/a	  	25%/21%/34%	June 30
<u>Employee Engagement</u>							
Engagement score #	81%	82%	82.5%			82%	May 31
Live Well participation #	n/a	83%	72%			83%	June 30

-  Improved/Constant
-  Worse
-  End of Year/Quarter Completion

** Plan reflects 100% Target.

FY18 Plan YTD is Annual Plan

Actual FY17 Scores

DFW Cost Center

For the Nine Months Ended June 30, 2018 – Unaudited

(in millions)	Year-To-Date					FY 2018
	FY 2017 Actuals	FY 2018 Actuals	FY 2018 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
Revenues						
Parking	\$120.1	\$123.4	\$120.8	\$2.7	2.2%	\$164.3
Concessions	59.7	63.6	59.6	3.9	6.6%	80.2
Rental Car	24.0	24.5	24.8	(0.3)	(1.1%)	33.2
Commercial Development	33.1	34.4	33.4	1.0	2.9%	44.4
Other Revenues	27.2	29.3	25.2	4.1	16.2%	34.0
Total Revenues	264.0	275.2	263.8	11.4	4.3%	356.1
DFW CC Expenditures						
Operating Expenditures	94.2	95.4	101.8	(6.4)	(6.3%)	140.8
Debt Service, net	40.2	48.3	48.5	(0.1)	(0.3%)	64.8
Total Expenditures	134.5	143.7	150.3	(6.5)	(4.4%)	205.6
Gross Margin - DFW Cost Center	129.6	131.5	113.6	17.9	15.8%	150.6
Less Transfers and Skylink						
DFW Terminal Contribution	1.6	1.4	2.3	(0.9)	(40.7%)	3.1
Skylink Costs	28.7	31.8	30.5	1.2	4.0%	42.3
Net Revenues from DFW Cost Center	\$99.3	\$98.3	\$80.7	\$17.6	21.9%	\$105.1

Airfield and Terminal Cost Centers

For the Nine Months Ended June 30, 2018 – Unaudited

(in millions)	Year-To-Date				FY 2018	
	FY 2017 Actuals	FY 2018 Actuals	FY 2018 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
Revenues						
Landing Fees	\$79.1	\$115.6	\$114.7	\$0.8	0.7%	\$155.4
Other Airfield	8.2	8.9	8.4	0.4	5.1%	11.3
Transfer from DFW Cost Center	36.3	36.4	23.2	13.2	57.0%	29.1
Total Airfield Revenue	123.6	160.9	146.4	14.5	9.9%	195.7
Terminal Leases	179.5	201.6	200.9	0.7	0.3%	267.9
FIS Fees	18.1	18.5	18.3	0.3	1.6%	25.5
Turn Fees and Other Office Rents	22.2	23.2	24.7	(1.5)	(6.0%)	33.7
Other Terminal	14.3	15.3	14.7	0.6	4.0%	19.7
Total Terminal Revenues	234.1	258.7	258.6	0.1	0.0%	346.7
DFW Terminal Contributions	1.6	1.4	2.3	(0.9)	(40.7%)	3.1
Joint Capital Transfer	3.0	0.0	0.0	0.0	0.0%	0.0
Total Transfers	4.6	1.4	2.3	(0.9)	(40.7%)	3.1
Total Revenues	362.3	420.9	407.3	13.6	3.4%	545.5
Expenditures						
Operating Expenditures	196.4	208.0	210.4	(2.5)	(1.2%)	296.4
Debt Service, net *	146.8	184.2	186.0	(1.8)	(0.9%)	249.2
Total Expenditures	343.1	392.2	396.4	(4.2)	(1.1%)	545.6
Total Airfield /Terminal Net Income/(Loss)	\$19.2	\$28.7	\$10.8	\$17.9	164.7%	(\$0.1)

* - Net of Passenger Facility Charges (PFC's) and Customer Facility Charges (CFC's)

Operating Fund – Total Expenditures

For the Nine Months Ended June 30, 2018 – Unaudited

(in millions)	Year-To-Date				FY 2018	
	FY 2017 Actuals	FY 2018 Actuals	FY 2018 Budget	Actuals vs. Budget Increase/(Decrease)	Annual Budget	
Operating Expenditures						
Salaries and Wages	\$100.0	\$108.1	\$108.9	(\$0.9)	(0.8%)	\$150.1
Benefits	49.5	51.5	53.9	(2.5)	(4.6%)	72.6
Facility Maintenance Contracts	46.7	50.9	50.7	0.3	0.5%	69.2
Other Contract Services	66.8	70.1	73.3	(3.2)	(4.3%)	106.9
Utilities	18.7	18.5	17.5	1.1	6.1%	25.6
Equipment and Other Supplies	12.8	13.4	13.0	0.4	3.1%	20.3
Insurance	3.9	3.7	4.3	(0.6)	(13.6%)	5.9
Fuels	3.0	2.0	3.3	(1.2)	(38.2%)	4.4
General, Administrative, and Other	5.4	5.9	6.9	(1.0)	(15.0%)	11.5
Change in Operating Reserves	7.6	4.6	4.6	0.0	0.0%	4.6
Total Operating Expenditures	314.4	328.8	336.4	(7.6)	(2.3%)	471.1
Debt Service, gross	318.5	358.8	360.8	(2.0)	(0.6%)	483.1
Total 102 Fund Expenditures	\$632.9	\$687.6	\$697.2	(\$9.6)	(1.4%)	\$954.2