

**QUESTIONS AND ANSWERS
SOLICITATION NO. 7006515; DPS UNIFORM, EQUIPMENT, AND SPECIALTY CLOTHING**

The DFW Airport (Airport) Procurement Department provides a report on questions received from potential bidders related to the above solicitation and the Airport's answers in order to provide a fair opportunity for all suppliers. The following Q&As include pertinent questions properly submitted before the deadline for questions. Please be advised that any answer herein will not constitute a change in the bid requirements. Any change to the bid requirements will be presented in a Solicitation Addendum.

1. **As I review the documents, I may have missed the number of employees needing uniforms. Do you know how many in this particular bid?**
Uniforms will be ordered on an as needed basis. There are approximately 600 employees who currently have uniforms.
2. **How many employees will be buying off the online store?**
This is undecided but it would be at least one for each department.
3. **On Page 10 you discuss how the bid will be awarded so if a supplier no bids an item would the bidder still be in consideration?**
Yes
4. **On Page 12 you request under 3.8 you ask for a tailor to do the measuring, but will a manufacturer trained representative trained to do measuring be accepted?**
Yes
5. **Will the supplier be able to charge for alterations?**
Yes
6. **We are not a Blauer dealer, so if we can supply and equal or better product for consideration should be bid that, or should we just no bid the Blauer items?**
All "No Substitution" requirements were removed on Addendum #1 therefore you may quote "equal" products. Reference General Bidding Instructions, Sections 8.7 – 8.10.7
7. **There is not much in the bid about the online store I had discussed with individuals at DFW Airport on this prior to the bid, will each employee be ordering of the store?**
Please refer to question 2.
8. **Is the online store to be set up for only the quartermasters for each department to order?**
Please refer to question 2.
9. **So based off the numbers you supplied looks like you need a quote everything on the PDF except for 296, 297, 313 and 314?**
No, those items should be quoted also. Please use the Patch Book, Revision 1 issued in Addendum #2.

10. Item 206 the color listed is Multicam (1299) but the number listed is for Black (1289). Which color is wanted for this item?

Please refer to the color listed.

11. Item 235 the color listed is Navy (2555) but the number listed is for Tiger Stripe (2556). Which color is wanted for this item?

Please refer to the color listed.

12. Please provide size, art work for badges. Photograph of front and back, material, and other details.

Please provide size, art work for badges. Photograph of front and back, material and other details.								
ITEM#	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL	Add-on Details
43	Badge Walled, Recessed Wallet for Flat Badge			Nielsen	C7		100	
44	Badge, Custom Oval Flat			Nielsen	C21		125	
45	Badge, DFW Airport PD Custom			Nielsen			50	
46	Badge, DFW Airport SSD Oval Badge w/ Star Center Seal, 2.4" x 3.3", Sil-Ray			Smith & Warren			5	
47	Artwork for Badges			Nielsen			5	

For Item 47, Please provide details or an example and the scope of work

See Addendum #2

13. Please advise more details on the following custom items: with product detail, material, size, and images.

Please advise more details on the following custom items: with product detail, material, size and images.								
ITEM#	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL	Add-on Details
286	Create Epaulet Multi Color hook/loop (pr)			Custom Item			250	
287	Create Epaulet Multi Colors (pr)			Custom Item			500	
288	Create Epaulet Solid Material (pr)			Custom Item			250	
289	Create Epaulet Solid Material hook/loop close (pr)			Custom Item			250	

See Addendum #2

14. Please provide the manufacture name and style# on the following items, information missing

Please provide the manufacture name and style# on the following items, information is missing								
ITEM#	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL	Add-on Details
4	Gloves, Heavy Weight Motorcycle					S-XXL	10	
10	Sliding D, Honor Guard						10	
12	Strap, Mylar Campaign, w/Acoms, Gold						10	
15	Cord, Single Loop, Braided						10	
72	Battery Stick Stinger				STRE-75175		75	
128	OC Spray MK-3 2 SABRE RED Flip-Top Crosfire Gel (1.4 oz)				52CFT1010-G		50	
129	OC Spray MK-3 2 SABRE RED Flip-Top Crosfire Stream (1.4 oz)				52CFT10		50	

See Addendum #2

15. Please verify the style# on the following items, we could not locate the product using the provided style#, since the provided style# does not match

ITEM#	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL	Add-on Details
1	Belt Keeper, Hidden Snap, Plain Black, Each			Gould & Goodrich	B142-PL		100	
6	Goggles			ESS	740-0122		15	
11	Sock, Boot, UA ColdGear®			Under Armour			30	
57	Antimicrobial Hydration Reservoir Kit 100oz Res w/Tube Cvr & Bite Valve			Blackhawk	672556BK		7	
58	Backpack, Hydration, Ambush 100oz Military			Camel Back	61088		15	
78	Belt, Duty, Buckleless™, 2.25", w/ hook lining			Safariland	94-XX-9	28-50	50	
100	Glove Pouch, 2 Pocket, Plain Black			Gould & Goodrich	K555-PL		25	
109	Holster, Model 578 GLS, for .40 M&P Shield			Safariland			25	
110	Holster, Model 6378 ALS, for .40 S&W/M&P			Safariland			150	
112	Holster, Tactical Drop, Model 6004SLS			Safariland	6004		5	
113	Key, Handcuff, Pro Grip Carbon Fiber, Black			Zak Tool	ZT12C		15	
120	Magazine Pouch, Open Top, Paddle, Single		Black	Safariland	74		15	
130	OC/Mace Holder, Hidden Snap, MK III, Plain Black			Gould & Goodrich	K681-3HS-PL		25	

See Addendum #2

16. Please provide design details, examples and/or photos regarding the embroidery requirements.

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ITEM#	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL	Add-on Details
323	Direct Embroider Lettering - 1 line						175	
324	Direct Embroider Lettering - 2 lines						100	
325	Direct Embroider Lettering - 3 lines						25	
326	Embroidery - Any Logo						25	

See pictures below



17. Please provide design details, examples and/or photos regarding the embroidery requirements

Please provide design details, examples and/or photos regarding the embroidery requirements								
327	Heat Transfer, American Flag Inprint, 1 Line						150	
328	Heat Transfer Lettering, Reflective, Black or White - 1 Line						25	
329	Heat Transfer Lettering, Reflective, Black or White - 2 Lines						25	

See Addendum #2

18. On the spreadsheet, Category K Subtotal is grabbing totals from somewhere else on the spreadsheet.

The Airport will correct the total for this category during the evaluation phase. Please put the correct total on the Bid Summary Page.

19. Is there a way to allow for size grouping adjustments?

Do not make adjustments to the Bid Pricing Form, Revision 1 sizes. You may include this information on a separate page.

20. Fill in the product color (price varies by color, depends on MFG)

Fill in the product color (price varies by color, depends on MFG)								
ITEM #	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL ESTIMATED QUANTITY	Add-on Details
196	Pant, Firefighter, Nomex IIIA	Men		Workrite	400NX75	2-60x36	25	
247	Shirt, S/S, Firefighter, Nomex IIIA	Men		Workrite	730NX45	38-50	150	

See Addendum #2

21. Provide breakdown of Qty by sizes in Bid Pricing Summary sheet (Each size should have its own box on each line item. For your reference we have attached DFW bid sample as a template)

See Question 19

22. Provide breakdown of Qty by sizes for all pants in Bid Pricing Summary sheet (numeric sizes and letter sizes varies by MFG)

See Question 19

23. Please provide the manufacture name and style# on the following items, information is missing

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ITEM #	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL ESTIMATED QUANTITY	Add-on Details
16	Cord, Single, Shoulder, Honor Guard, Gold						10	
55	Hat, SSD Baseball					89260	320	
60	Bag, Garment, Lined			Intercept			20	
61	Ballistic Vest, 555 Steel Plate, Level III+						50	
62	Ballistic Vest, MASS Component Throat, Level AXIIIA			First Spear			15	
63	Ballistic Vest, NIJ.06, Class II/ IIIA, M/F Cut, 2 Carriers, Trauma Insert w/ Ballistic Panel Carrier			Point Blank			10	
64	Ballistic Vest,MASS Component Bicep, Level AXIIIA			First Spear			15	
65	Ballistic Vest,MASS Component Collar, Level AXIIIA			First Spear			15	
66	Ballistic Vest,MASS Component Groin, Level AXIIIA			First Spear			15	
67	Ballistic Vest,MASS Component Shoulders, Level AXIIIA			First Spear			15	
135	Plate Carrier, Standhogg Plate Carrier, Level AXIIIA Ballistics, Base Vest			First Spear			15	
137	Pocket, General Purpose Pocket - Medium (5x6x2) 6/12			First Spear			15	
138	Pocket, M4 Magazine Pocket, Speed Reload, Single, 6/12			First Spear			15	
139	Pocket, Pistol Magazine Pocket, Double 6/12			First Spear			15	
140	Pocket, Ragnar Motorola Radio Pocket, Hook Back			First Spear			15	
141	Pouch, MA48 Flashlight Pouch			Condor			15	
142	Pouch, PCHFL1ACQJ Flashlight Pouch			Point Blank			15	
147	Soft Trauma insert or Speed Plate for Body Armor			Various			30	
159	Jacket, Class A Dress, Officers, Honor Color Guard	Men		Lighthouse		34-62	15	
190	Pant, Class A Dress Pant, Officers, Honor Color Guard	Men		Lighthouse		28-44	15	

See Addendum #2

24. Please provide more details on the following custom items: with product detail, material, size and images.

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ITEM #	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER OR BRAND	MFG# / ITEM# / STYLE#	SIZES	ANNUAL ESTIMATED QUANTITY	Add-on Details
286	Create Epaulet Multi Color hook/loop (pr)			Custom Item			250	
287	Create Epaulet Multi Colors (pr)			Custom Item			500	
288	Create Epaulet Solid Material (pr)			Custom Item			250	
289	Create Epaulet Solid Material hook/loop close (pr)			Custom Item			250	
307	Patch, DFW Airport PD SGT Chest, 100% Emb, 3 5/8"x2 5/8, Black/Grey (TX in Flag Color)			Custom Item			50	
321	Chevron, Sew On Sergeant, Gold						200	
322	Chevron, Sew On Sergeant, Silver						200	
330	Heat Transfer Lettering, Reflective, Black or White - 3 Lines						25	
331	Set up Charge for Embroidery						25	

See Addendum #2

25. Please provide the details and locations of customization, if not, we will price blank

Please provide the details and locations of customization, If not, we will price blank							
ITEM#	PRODUCT DESCRIPTION	GENDER	PRODUCT COLOR	MANUFACTURER	MFG# / ITEM# / STYLE#	SIZES	ANNUAL ESTIMATED QUANTITY
165	Jacket, New York Sleeve			Olympic	ONY673-SUPPLEX	XS-XL	15
						2X	15
						3X	15
166	Jacket, New York Sleeve			Olympic	ONY673-WATERPROOF	XS-XL	15
						2X	15
						3X	15
193	Pant, Cycling, SUPPLEX			Olympic	OCP588S	S-3X	30
194	Pant, Cycling, WATERPROOF			Olympic	OCP588W	S-3X	30
237	Shirt, L/S, Unisex Class A Uniform			Olympic	CMA258	S-3X	30
263	Shirt, S/S, Unisex Class A Uniform		Black	Olympic	CMA252	XS-XL	30
						2X	25
						3X	15
						4X	10
						5X	5
152	Coat, Rain, Reversible	Men	Hi-Vis Yellow w/Blac	5.11	48125	XS-XL	50
						2X	25
						3X	20
156	Jacket, 48" B.Dry Reversible Raincoat		Hi-Vis Yellow w/Blac	Blauer	733	XS-XL	50
						2X	25
						3X	5
						4X	5
						5X	5

These items are not customized

26. * 8 - 8.5 (page 3) - Freight: Currently freight is included in the price. We request this be modified in order to offer the best value to the client. Industry practice is to bill freight at actual cost as a separate line item. As a reference, recent BID # 7006487 for Branded Apparel had freight charges separated out as a line item.

Prices should be all inclusive.

27. * 8 - 8.1 (page 14) - Returns: Open ended return drive prices high, it becomes more of retail store front boutique business. Since the Bidder is not required to stock inventory and returns made go back to the MFG. Therefore please consider Industry best practice which states: Return policy is unique to each manufacturer, some MFG will charge a restocking fee. Returns should be done within a specific time period varies by each manufacturer.

The return policy shall remain unchanged.

28. * 3.8 (page 13) - Group E Alteration: What was the alternation service spend for last three years?

Approximately \$12,000.00

29. * 2.3 (page 8) - Letter of Supply: Allow a letter of Supply or a copy of the open account document from the vendor. Some of the vendors are worried that there will be a backlash from the larger industry uniform dealers on them, thus they are hesitant in providing the letter of supply until the DFW bidder is short listed and is likely to win the bid. Therefore, please accept the bidder's open account documents which confirms that the bidder can secure the products as an authorized dealer/ reseller.

A copy of the open account document is fine.

30. * 1.4.5 Percentage discount off of list price (page 7) - Provide instructions on how and where the vendor's catalog discount should be shown.

See Addendum #1 – Please make sure you are completing the REVISION1 of the Bid Pricing Form. This requirement was removed.

31. Extension Request: In light of further clarifications please consider an extension of two weeks to the bid due date. Items with customization have a longer quote time from the factories.

The due date will remain on August 31, 2017 at 2:00 p.m. central time.

END OF QUESTION AND ANSWER REPORT