

**MINUTES OF THE  
CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE  
TUESDAY, May 2, 2017  
1:26 p.m.**

**Convening of the Meeting** – The Regular Meeting of the Concessions/Commercial Development Committee was duly convened and held in the Board Room of the DFW Airport Headquarters building of the Dallas Fort Worth International Airport Board at 1:26 p.m., on Tuesday, May 2, 2017 pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Bridget Lopez, Chair  
Lillie Biggins, Vice Chair  
Henry Borbolla  
Regina Montoya

**Other Board Members in Attendance:**

Sam Coats  
Matrice Ellis-Kirk  
William Meadows  
Amir Rupani  
Eddie Reeves

**Board Staff in Attendance:**

Sean Donohue, John Ackerman, Ken Buchanan, Chad Makovsky, Chris Poinatte, Linda Valdez Thompson, Rob Darby, Elaine Rodriguez, Jeff Benvegno, Alan Black, Zenola Campbell, Armin Cruz, Rusty Hodapp, Robert Horton, Karen Kavanagh, Tamela Lee, Sharon McCloskey, Casey Norton, Mike Phemister, Paul Sichko, Nate Smith, Greg Spoon, Ali Tafreshi, John Terrell, Max Underwood, Michael Yip, Kevin Smith, Donna Schnell.

**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**

23. The minutes of the Concessions/Commercial Development Meeting of April 11, 2017 were approved.

**Consent Items for Consideration**

24. The Committee recommended to the Board to approve authorization to reconcept Lease No. 008312 between the Dallas Fort Worth International Airport and HDS & Partners at DFW, LLC d/b/a Geppetto's.
25. The Committee recommended to the Board to approve authorization to reconcept Lease No. 008650 between the Dallas Fort Worth International Airport and HDS & Partners, LLC d/b/a Artizan.
26. The Committee recommended to the Board to approve execution of Contract No. 8005129, for Holiday Preparation Services, with Alpine Artisan Studios, of Westminster, Colorado, in an amount not to exceed \$200,000.00 for the initial one year term with four one-year renewal options, subject to funding availability.

27. The Committee recommended to the Board to approve execution of Contract No. 7006492, for Annual Ambassador's Event, with IPROC DALLAS, LLC (The Westin DFW Airport), of Irving, Texas, in an amount not to exceed \$83,387.29 for the initial eight months term of the Contract.

### **Action Items for Consideration**

28. The Committee recommended to the Board to approve authorization to enter into a Lease Agreement with Team Retail Joint Venture d/b/a Dallas Cowboys Pro Shop, as amended during the Committee Meeting. One of the names in the joint venture was corrected from MultiRestaurant Concepts, Ltd to Concessions Ventures, Ltd.
29. The Committee recommended to the Board to approve increase to Contract No. 7005841, for Terminal E Custodial Services, with UBM Enterprise, Inc., of Dallas, Texas, in an amount not to exceed \$275,000.00, for a revised Contract amount not to exceed \$8,733,073.18; and extend the term of the Contract for an additional 31 day period.
30. The Committee recommended to the Board to approve execution of Contract No. 7006435, for Terminal E Custodial Services, with Diverse Facility Solutions, Inc., of Alsip, Illinois, in an amount not to exceed \$9,567,519.68 for the initial two year term of the Contract, with options to renew for three additional one-year periods, subject to funding availability.

### **Discussion Items**

31. Permits Issued by Concessions were distributed to the Board.