# MINUTES OF THE CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE TUESDAY, April 11, 2017 12:55 p.m.

<u>Convening of the Meeting</u> – The Regular Meeting of the Concessions/Commercial Development Committee was duly convened and held in the Board Room of the DFW Airport Headquarters building of the Dallas Fort Worth International Airport Board at 12:55 p.m., on Tuesday, April 11, 2017 pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Bridget Lopez, Chair Lillie Biggins, Vice Chair Henry Borbolla Regina Montoya

## **Other Board Members in Attendance:**

Sam Coats Matrice Ellis-Kirk William Meadows Amir Rupani Bernice J. Washington

#### **Board Staff in Attendance:**

Sean Donohue, Ken Buchanan, Chris Poinsatte, Linda Valdez Thompson, Rob Darby, Elaine Rodriguez, Alan Black, Zenola Campbell, Armin Cruz, Rusty Hodapp, Karen Kavanagh, Tamela Lee, Sharon McCloskey, Casey Norton, Nate Smith, Greg Spoon, Ali Tafreshi, John Terrell, Paul Tomme, Max Underwood, Traci Henderson, Donna Schnell.

#### **CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**

22. The Minutes of the Concessions/Commercial Development Meeting of March 7, 2017 were approved.

#### **Consent Items for Consideration**

- 23. The Committee recommended to the Board to extend a Concession Permit between TaxFree Shopping, LTD and the Dallas Fort Worth International Airport Board.
- 24. The Committee recommended to the Board to amend Resolution No. 2016-01-026 relating to a Concession Lease between The Grove, Inc. dba Dunkin Donuts and the Dallas Fort Worth International Airport.

#### **Action Items for Consideration**

25. The Committee recommended to the Board to authorize increase to the price ceiling for specified bottled beverages.

- 26. The Committee recommended to the Board to approve execution of Contract No. 8005106, for Retail Marketing Services, with The Integer Group Dallas, of Dallas, Texas, in an amount not to exceed \$900,000.00, for the initial one-year term, with options to renew for four additional one-year periods, subject to funding availability.
- 27. The Committee recommended to the Board to reject all bids received for Solicitation No. 7006391, for Power Modules and Installation Services for Terminals A, B and E; and execute Contract No. 7006462, for Power Modules and Installation Services for Terminals A, B, C, D and E, to Arconas Corporation, of Mississauga, Ontario, in an amount not to exceed \$1,022,847.00, for the initial one-year term of the Contract, with an option to renew for two additional one-year periods, subject to funding availability.
- 28. This item was deferred until May 2017. Approve execution of Contract No. 7006435, for Terminal E Custodial Services, with Diverse Facility Solutions, Inc., of Alsip, Illinois, in an amount not to exceed \$9,567,519.68 for the initial two year term of the Contract, with options to renew for three additional one-year periods, subject to funding availability.

### **Discussion Items**

29. Permits Issued by Concessions were distributed to the Board.