Dallas/Fort Worth International Airport
Gross Receipts Appendix

December 3, 2013

Concessions Gross Receipts (GR) Update – October FY14

Total gross receipts were up 7%, or $1.7M, primarily due to an increase in passengers and spend.

	% Chg vs. FY13	Oct	Oct A	Oct B	Oct C	Oct D	Oct E
Gross Receipts	7%	★	★	★	★	■	■
Enplanements	4%	■	■	★	★	■	★
Transactions	3%	■	■	★	★	■	■
GR/EPAX	3%	■	★	■	■	★	■
GR/Trans	4%	■	★	■	■	★	■

■ Improved/Constant ★ Exceeded by >5%

■ Worse by >5% ■ Worse by 1-5%

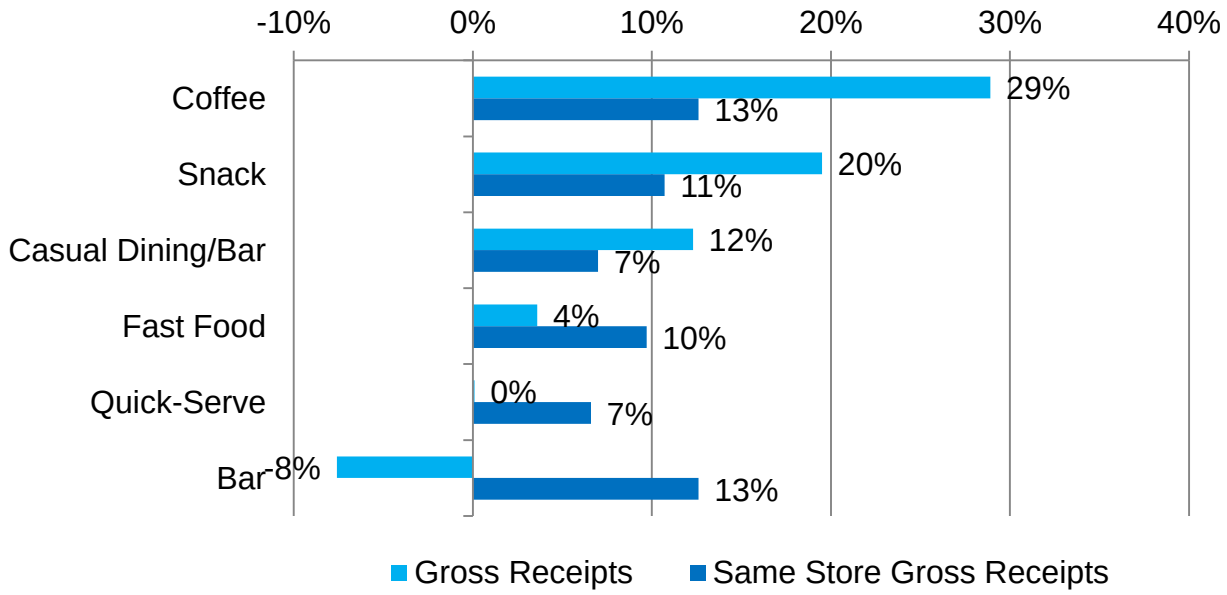
- Terminal E passenger spend was down due to overcrowding.

* Gross Receipts per Enplaned Passenger

** Gross Receipts per Transaction

Concessions Gross Receipts Update – October FY13

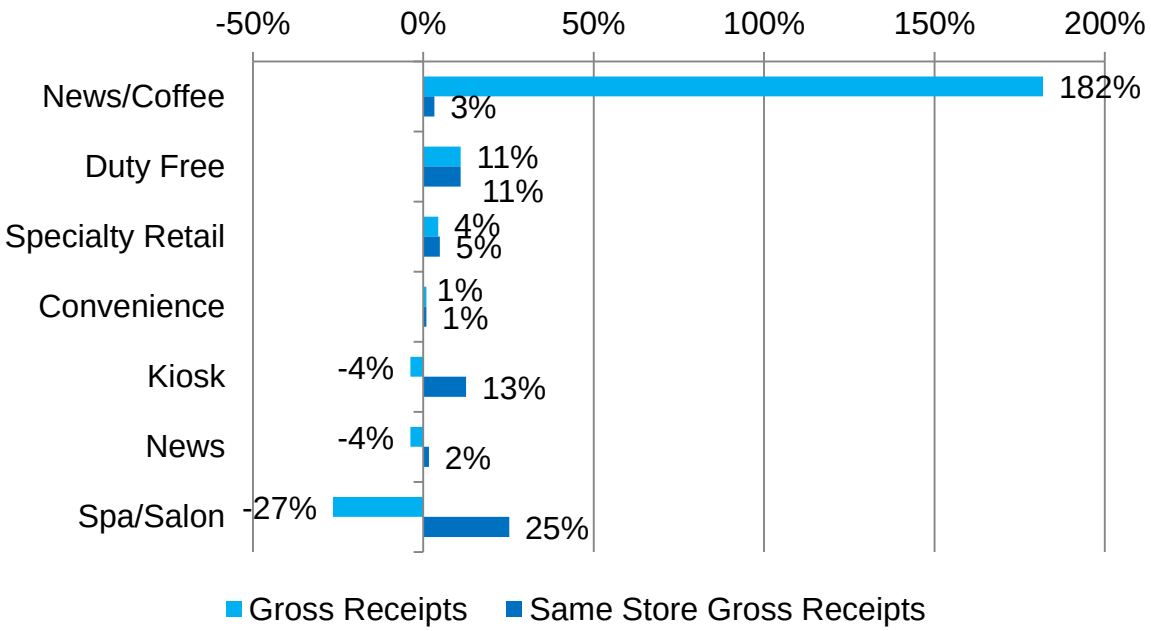
Food & beverage gross receipts were up 9%, or $1.3M, while same store sales were up 10%.



- Bars were down as a result from the TRIP Closures in Terminal E. All other Bar locations remain positive for the month.

Concessions Gross Receipts Update – October FY13

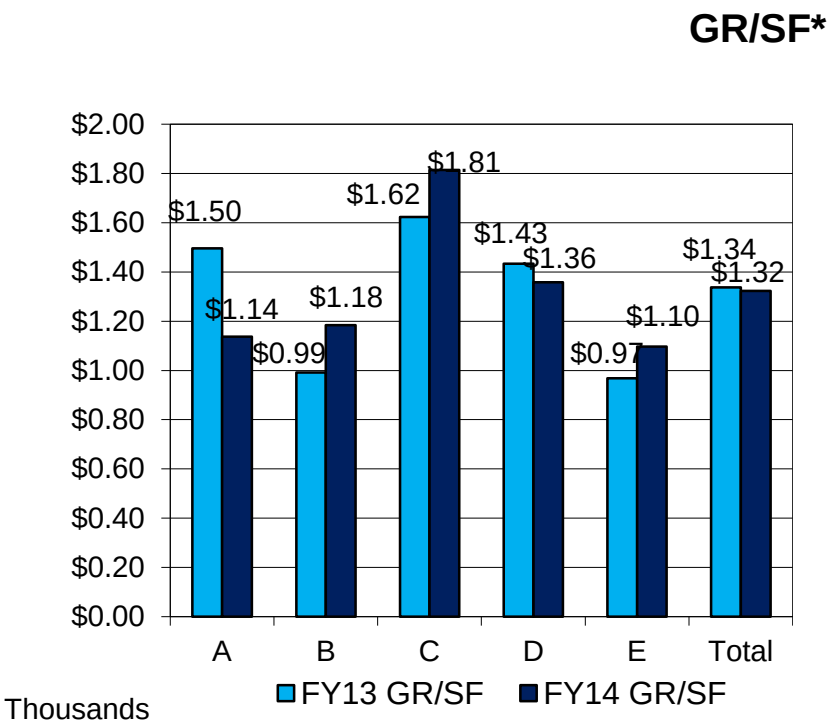
Retail gross receipts were up 4.5%, or $0.4M, while same store sales were up 5%.

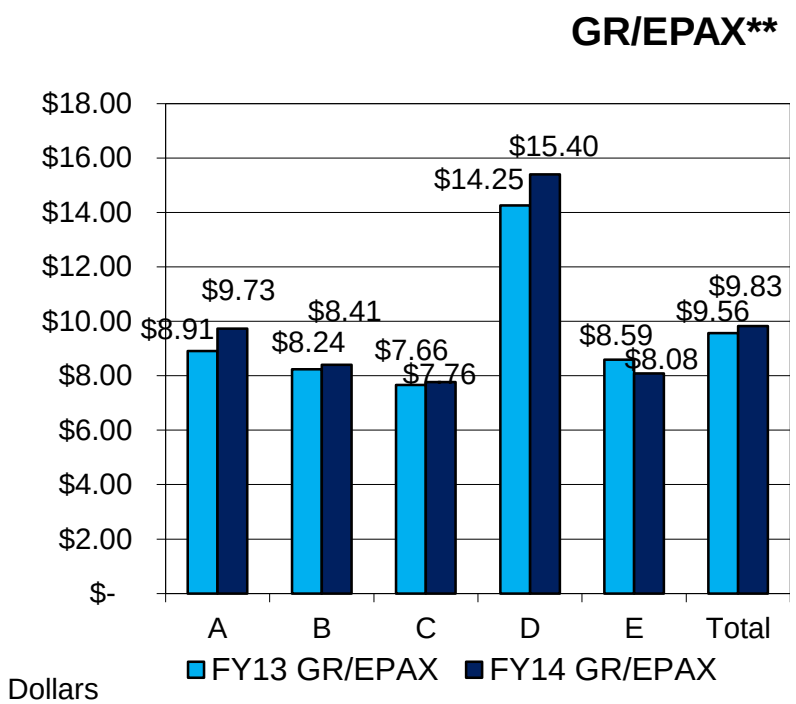


- News/coffee is up due with an increase of locations, from 1 to 3 locations.
- News, spa and kiosks categories were down due to TRIP closures resulting in fewer locations.

Concessions Gross Receipts (GR) Update – October FY13

GR/SF* decreased by 1.0%, while GR/EPAX** increased by 2.7% compared to last fiscal year.





*Gross Receipts per Square Foot
**Gross Receipts per Enplaned Passenger

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