

**MINUTES OF THE
CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE
Tuesday, January 8, 2013
1:30 p.m.**

Convening of the Meeting – The Regular Meeting of the Concessions/Commercial Development Committee was duly convened and held in the Board Room of the Administration Building of the Dallas-Fort Worth International Airport Board at 1:30 p.m., on Tuesday, January 8, 2013, pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Lillie Biggins, Chair
Forrest Smith
Bernice J. Washington

Other Board Members in attendance:

Robert Hsueh
Jeff Wentworth

Board staff in attendance:

Jeff Fegan, Ken Buchanan, Jim Crites, Phil Ritter, Linda Valdez Thompson, Rob Darby, Elaine Rodriguez, Robert Caput, Paul Tomme, Zenola Campbell, William Flowers, Tamela Lee, Paul Martinez, Sharon McCloskey, Luis Perez, Mary Jo Polidore, Greg Spoon, John Terrell, Max Underwood, David Magana, Paula Purdy, and Donna Schnell

CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

37. The Minutes of the Concessions/Commercial Development Committee Meeting of December 4, 2012 were approved.

Consent Items

38. The Committee recommended to the Board to approve Authorization to Amend and Extend Chesapeake's Current DFW Drilling Commitment by one year.
39. The Committee recommended to the Board to approve Contract 8004791, Mineral Revenue and Processing Consulting Services, with BOKF, NA dba Bank of Texas, in an amount not to exceed \$60,000.

Action Items

40. The Committee recommended to the Board to approve a Concessions Lease between PhaseNext Hospitality, LLC and Dallas/Fort Worth International Airport Board in Terminal B.

41. The Committee recommended to the Board to approve Leases with retail and food & beverage providers for Terminal E, as recommended by the Concessions Selection Committee.

Discussion Items

42. Concessions Update was presented by Zenola Campbell, VP Concessions.
43. Concessions Sales Update was distributed to the Board.
44. Permit issued by Concessions was distributed to the Board.
45. Commercial Development Update was presented by John Terrell, VP Commercial Development.
46. John Terrell, VP Commercial Development, gave an overview of the North Texas Foreign Trade Zone Conference, which will be January 23, 2013, at the Texas Star Conference Centre in Euless, Texas. DFW Airport will partner with the Dallas Regional Chamber and Fort Worth Chamber in hosting the event.
47. Marketing Update was presented by Sharon McCloskey, VP Marketing Services.