



# KPIs and Financial Report – FY 2020

Twelve months ending September 30, 2020 – Preliminary/Unaudited

# Key Performance Indicator Scorecard

Twelve months ending September 30, 2020 – **Preliminary/Unaudited**

Key Performance Indicator	Year-To-Date (\$ in millions)				FY 2020 Annual Budget
	FY 2019 Actuals	FY 2020 Actuals	FY 2020 Budget	Actuals vs. Budget Increase/(Decrease)	
DFW CC Net Revenues	\$152.4	\$164.0	\$164.0	\$0.0 0.0%	\$164.0
Total Expenditure Budget	\$1,007.7	\$938.2	\$1,032.0	(\$93.8) (9.1%)	\$1,032.0
Airline Costs	\$481.6	\$442.7	\$501.5	(\$58.9) (11.7%)	\$501.5
Total Passengers (Ms)	73.27	47.39	75.74	(28.35) (37.4%)	75.7
Total Landed Weights (Bs)	46.7	36.3	48.9	(12.6) (25.7%)	48.9

## Results Status Bar

- Improved/Constant
- Worse

## CARES Activity

Total CARES Application	\$299.2
Cash Received in FY 2020	(144.1)
Remaining Cash to be Received	<u>\$155.1</u>
CARES FY 2021 Budget	(128.3)
Additional CARES Available	<u><u>\$26.8</u></u>



# DFW Cost Center

Twelve months ending September 30, 2020 – Preliminary/Unaudited

	Year-To-Date (\$ in millions)					FY 2020
	FY 2019 Actuals	FY2020 Actuals	FY 2020 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
<b>Revenues</b>						
Parking	\$178.7	\$100.6	\$181.4	(\$80.7)	(44.5%)	\$181.4
Concessions	94.2	62.0	97.7	(35.7)	(36.6%)	97.7
Rental Car	33.5	23.7	33.3	(9.6)	(28.9%)	33.3
Commercial Development	49.7	54.3	55.3	(1.1)	(1.9%)	55.3
Other Revenues	43.3	41.6	43.8	(2.2)	(5.1%)	43.8
CARES Act Revenues - DFWCC	0.0	107.6	0.0	107.6	0.0	0.0
<b>Total Revenues</b>	<b>399.4</b>	<b>389.7</b>	<b>411.5</b>	<b>(21.8)</b>	<b>(5.3%)</b>	<b>411.5</b>
<b>DFW CC Expenditures</b>						
Operating Expenditures	139.8	119.2	146.9	(27.7)	(18.8%)	146.9
Debt Service (net of CFCs)	99.1	90.5	97.3	(6.8)	(7.0%)	97.3
Passenger Facility Charges (PFCs)	(38.1)	(26.6)	(38.7)	12.1	(31.2%)	(38.7)
Debt Service, net	61.0	63.8	58.6	5.3	9.0%	58.6
<b>Total Expenditures</b>	<b>200.8</b>	<b>183.1</b>	<b>205.4</b>	<b>(22.4)</b>	<b>(10.9%)</b>	<b>205.4</b>
<b>Gross Margin - DFW Cost Center</b>	<b>198.6</b>	<b>206.7</b>	<b>206.1</b>	<b>0.6</b>	<b>0.3%</b>	<b>206.1</b>
<b>Less Transfers and Skylink</b>						
DFW Terminal Contribution	3.3	2.8	2.8	0.0	0.0%	2.8
Skylink Costs	42.9	39.9	39.3	0.6	1.5%	39.3
<b>Revenues from DFW Cost Center</b>	<b>\$152.4</b>	<b>\$164.0</b>	<b>\$164.0</b>	<b>\$0.0</b>	<b>0.0%</b>	<b>\$164.0</b>



# Airfield and Terminal Cost Centers

Twelve months ending September 30, 2020 – Preliminary/Unaudited

	Year-To-Date (\$ in millions)				FY 2020	
	FY 2019 Actuals	FY2020 Actuals	FY 2020 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
<b>Revenues</b>						
Landing Fees	\$118.4	\$85.3	\$108.7	(\$23.4)	(21.5%)	\$108.7
Other Airfield	13.0	11.8	12.7	(0.9)	(7.1%)	12.7
Transfer from DFW Cost Center	63.2	70.5	70.5	(0.0)	(0.0%)	70.5
CARES Act Revenues - Airfield	0.0	28.6	0.0	28.6	0.0%	0.0
<b>Total Airfield Revenue</b>	<b>194.6</b>	<b>196.1</b>	<b>191.8</b>	<b>4.3</b>	<b>2.3%</b>	<b>191.8</b>
Terminal Leases <sup>1</sup>	318.1	332.1	331.9	0.2	0.1%	331.9
FIS Fees	28.0	13.9	27.6	(13.7)	(49.6%)	27.6
Turn Fees and Other	55.7	37.3	55.1	(17.8)	(32.3%)	55.1
CARES Act Revenues - Terminal	0.0	7.9	0.0	7.9	0.0%	0.0
<b>Total Terminal Revenues</b>	<b>401.7</b>	<b>391.3</b>	<b>414.6</b>	<b>(23.4)</b>	<b>(5.6%)</b>	<b>414.6</b>
DFW Terminal Contributions	3.3	2.8	2.8	0.0	0.0%	2.8
<b>Total Revenues</b>	<b>599.6</b>	<b>590.3</b>	<b>609.3</b>	<b>(19.0)</b>	<b>(3.1%)</b>	<b>609.3</b>
<b>Expenditures</b>						
Operating Expenditures	322.3	312.2	348.6	(36.5)	(10.5%)	348.6
Debt Service	368.2	341.9	364.3	(22.4)	(6.1%)	364.3
Passenger Facility Charges (PFCs)	(103.6)	(72.1)	(103.7)	31.6	(30.5%)	(103.7)
Debt Service, net	264.6	269.9	260.7	9.2	3.5%	260.7
<b>Total Expenditures</b>	<b>586.9</b>	<b>582.0</b>	<b>609.3</b>	<b>(27.2)</b>	<b>(4.5%)</b>	<b>609.3</b>
<b>Total Airfield /Terminal Net Income/(Loss)</b>	<b>\$12.8</b>	<b>\$8.2</b>	<b>(\$0.0)</b>	<b>\$8.2</b>	<b>N/M</b>	<b>(\$0.0)</b>

<sup>1</sup> - Terminal Leases includes \$29.9M of Deferred Revenue

# Operating Fund – Total Expenditures

Twelve months ending September 30, 2020 – Preliminary/Unaudited

	Year-To-Date (\$ in millions)				FY 2020	
	FY 2019 Actuals	FY2020 Actuals	FY 2020 Budget	Actuals vs. Budget Increase/(Decrease)	Annual Budget	
<b>Operating Expenditures</b>						
Salaries and Wages	\$157.4	\$162.1	\$168.0	(\$5.9)	(3.5%)	\$168.0
Benefits	76.4	73.0	79.4	(6.4)	(8.0%)	79.4
Facility Maintenance Contracts	75.5	74.8	82.2	(7.4)	(9.0%)	82.2
Other Contract Services	119.6	101.0	126.5	(25.5)	(20.2%)	126.5
Utilities	26.5	25.6	27.2	(1.5)	(5.7%)	27.2
Equipment and Other Supplies	20.7	17.9	20.0	(2.1)	(10.3%)	20.0
Insurance	5.5	6.7	7.2	(0.5)	(6.4%)	7.2
Fuels	3.7	0.4	4.2	(3.9)	(91.0%)	4.2
General, Administrative, and Other	7.4	5.4	11.4	(6.1)	(53.2%)	11.4
Change in Operating Reserves	6.8	(2.5)	8.1	(10.5)	(130.6%)	8.1
<b>Total Operating Expenditures</b>	<b>499.6</b>	<b>464.5</b>	<b>534.1</b>	<b>(69.7)</b>	<b>(13.0%)</b>	<b>534.1</b>
Debt Service, gross	508.0	473.7	497.9	(24.2)	(4.9%)	497.9
<b>Total Operating Fund Expenditures</b>	<b>\$1,007.7</b>	<b>\$938.2</b>	<b>\$1,032.0</b>	<b>(\$93.8)</b>	<b>(9.1%)</b>	<b>\$1,032.0</b>