

MINUTES
CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE
August 4, 2020
2:15 p.m.

Convening of the Meeting – The Regular Meeting of the Concessions/Commercial Development Committee of the Dallas Fort Worth International Airport Board was duly convened and held via conference call at 2:15 p.m., on Tuesday, August 4, 2020, pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Vernon Evans, Chair
Ben Leal, Vice Chair
Henry Borbolla III
Gloria M. Tarpley

Other Board Members in Attendance:

William Meadows
Raj Narayanan
Mario Quintanilla

Board Staff in Attendance:

Sean Donohue, John Ackerman, Ken Buchanan, Chad Makovsky, Khaled Naja, Chris Poinette, Paul Puopolo, Linda Valdez Thompson, Rob Darby, Elaine Rodriguez, Dee Amos, Julio Badin, Alan Black, John Brookby, Zenola Campbell, Mohamed Charkas, Rusty Hodapp, Robert Horton, Tammy Huddleston, Tamela Lee, James Mauldin, Ollie Malone, Paul Sichko, Greg Spoon, Max Underwood, Michael Youngs, Donna Schnell.

AGENDA

CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

43. The minutes of the Concessions/Commercial Development Meeting of June 2, 2020 were approved.

Consent Items for Consideration

44. The Committee recommended to the Board to approve execution of Contract No. 8005369, with the American Association of Airport Executives (AAAE) of Alexandria, Virginia, for Customer Trust Research Program, in an amount not to exceed \$199,000.00, for the initial one-year term of the Contract with options to renew annually.
45. The Committee recommended to the Board to approve the Assignment and Assumption of Lease Agreements 101607, 010614, and 010823 to Hossain Enterprise, LLC.

46. The Committee recommended to the Board to approve the reconception of Lease Agreement 010802 between the Dallas Fort Worth International Airport Board and M2-Newslink of DFW, LLC.

Action Items for Consideration

47. The Committee recommended to the Board to approve increases to seven Contracts. Contract No. 7006823 with Diverse Facility Solutions Global, Inc., of Alsip, Illinois, for Terminals A & C Custodial Services - Public in an amount not to exceed \$3,025,258.50, for a revised Contract amount of \$19,689,812.90; Contract No. 7006398 with APPRO Inc., of Dallas, Texas, for Terminal B Custodial Services in an amount not to exceed \$576,869.90, for a revised Contract amount of \$18,713,453.88; Contract No. 7006770 with APPRO Inc., of Dallas, Texas, for Terminal D Custodial Services in an amount not to exceed \$1,907,236.36, for a revised Contract amount of \$26,198,105.40; Contract No. 7006435 with Diverse Facility Solutions Global, Inc., of Alsip, Illinois, for Terminal E Custodial Services in an amount not to exceed \$1,127,668.38, for a revised Contract amount of \$16,896,707.21; Contract No. 7006685 with ABM Aviation, Inc., of Atlanta, Georgia, for Non-Public Facilities Custodial Services in an amount not to exceed \$245,891.13, for a revised Contract amount of \$5,000,257.25; Contract No. 7006710 with APPRO Inc., of Dallas, Texas, for Public Facilities Custodial Services in an amount not to exceed \$218,633.94, for a revised Contract amount of \$8,262,863.61; and Contract No. 7006841 with Marsden South LLC, of Houston, Texas, for Airport Headquarters, Rental Car Center and Corporate Aviation Custodial Services in an amount not to exceed \$228,273.50, for a revised Contract amount of \$7,223,942.78. The total action amount for all seven Contracts is \$7,329,831.71.
48. The Committee recommended to the Board to approve Assignment and Assumption of Lease Agreement 010964 to TFP1, LLC.
49. The Committee recommended to the Board to approve Reimbursement Agreements for Concessions locations in Terminal C.
50. The Committee recommended to the Board to approve revision to the Tradename for Lease Agreement 010783 from Plaza Premium Lounge & Plaza Premium First to CapitalOne Lounge.
51. The Committee recommended to the Board to approve an increase and extension to Contract No. 7005254, for Luggage Cart Operations, with Smarte Carte, Inc., of St. Paul, Minnesota, in an amount not to exceed \$350,000.00, for a revised Contract amount of \$6,520,358.81, for the one-year term of the Contract.
52. The Committee recommended to the Board to approve execution of a new five-year facility lease agreement with two five-year renewal options with Paradise 4 Paws DFW LLC for a pet boarding facility consisting of +/-25,320 rentable square feet of existing space on +/-2.521 acres of land,
53. The Committee recommended to the Board to approve execution of a lease agreement with CIVF VI - TX1B02, LLC for +/-24.9 acres of land.

54. The Committee recommended to the Board to approve execution of a reimbursement agreement with CIVF VI - TX 1B02, LLC for an amount not to exceed \$2,080,450.00.
55. The Committee recommended to the Board to approve consolidation of Resolutions 2019-06-151 and 2019-06-152 with LPC Dallas DFW I, LLC and LPC Dallas DFW II to develop approximately 57.47 acres for one industrial facility on the entire site in place of two facilities and two leases as previously approved at the June 2019 Board Meeting.
56. The Committee recommended to the Board to approve execution of a lease agreement with Weber Gruene DFW 1 LLC for +/-51.04 acres of land.
57. The Committee recommended to the Board to approve execution of a lease agreement with Weber Gruene DFW 2 LLC for +/-22.42 acres of land.
58. The Committee recommended to the Board to approve execution of a lease agreement with Weber Gruene DFW 3 LLC for +/-34.15 acres of land.
59. The Committee recommended to the Board to approve execution a reimbursement agreement with Weber Gruene DFW 1 LLC for an amount not to exceed \$9,040,031.29.

Discussion Item

60. Permits issued by Concessions were distributed to the Board.