

MINUTES
CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE
TUESDAY, JUNE 5, 2018
3:05 p.m.

Convening of the Meeting – The Regular Meeting of the Concessions/Commercial Development Committee was duly convened and held in the Board Room of the DFW Airport Headquarters building of the Dallas Fort Worth International Airport Board at 3:05 p.m., on Tuesday, June 5, 2018 pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Matrice Ellis-Kirk, Chair
Lillie Biggins, Vice Chair
Henry Borbolla

Other Board Members in Attendance:

Sam Coats
William Meadows
Regina Montoya
Raj Narayanan
Eddie Reeves

Board staff in attendance:

Sean Donohue, John Ackerman, Ken Buchanan, Chad Makovsky, Khaled Naja, Chris Poinatte, Linda Valdez Thompson, Rob Darby, Elaine Rodriguez, Julio Badin, Jeff Benvegna, Alan Black, Zenola Campbell, Rusty Hodapp, Robert Horton, Tammy Huddleston, Karen Kavanagh, Tamela Lee, Casey Norton, Mike Phemister, Greg Spoon, John Terrell, Max Underwood, Michael Yip, Frank Rodriguez.

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44. The minutes of the Concessions/Commercial Development Meeting of May 1, 2018 were approved.

Consent Items for Consideration

45. The Committee recommended to the Board to approve execution of Contract 7006625 for Trash Can Liners, with Torrez Paper Company, of Farmers Branch, Texas, in an amount not to exceed \$399,102.50 for the initial one-year Contract term with options to renew for four additional one-year periods.

Action Items for Consideration

46. The Committee recommended to the Board to approve execution of leases with retail and food and beverage providers for Terminals C and D as recommended by the DFW Selection Committee.
47. The Committee recommended to the Board to approve the reconcepting of Connections Made EZ in Terminals B and D to World News and Gifts and extend the terms of the Lease Agreements owned by Duty Free Americas Dallas, LLC.

48. The Committee recommended to the Board to approve expenditures by the Public Facilities Improvement Corporation Board in an amount not to exceed \$34,600,000 for the design and construction of the Southgate Hyatt House Hotel.
49. The Committee recommended to the Board to approve execution of a Development Agreement with the DFW Public Facilities Improvement Corporation, relating to the financing and construction of a Hyatt House Hotel to be located in Southgate Plaza.
50. The Committee recommended to the Board to approve execution of a Lease Agreement with the DFW Public Facilities Improvement Corporation, relating to the Hyatt House Hotel to be located in Southgate Plaza.
51. The Committee recommended to the Board to approve execution of a Lease agreement with BV Pedregal, LP for approximately 88.6 acres of land for a term of 40 years.
52. The Committee recommended to the Board to approve execution of Contract No. 8500361, for on-call Commercial Development Professional Services, with Con-Real Support Group, LP dba Con-Real, LP of Irving, Texas, in an amount not to exceed \$15,000,000 for a term of three years.

Discussion Items

53. Permits Issued by Concessions were distributed to the Board.