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DALLAS FORT WORTH INTERNATIONAL AIRPORT
PUBLIC AFFAIRS DEPARTMENT

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DFW International Airport Sub-contracting Easier For Small Business With Innovative 'Expedited Payments' Program

Small businesses to be paid 58 percent faster; prime contractors reap added benefit through program

(DFW INTERNATIONAL AIRPORT – November 12, 2007) – Small businesses will be paid faster than ever with a new innovative 'Expedited Payment' program pioneered by DFW International Airport. The groundbreaking program offers the promise to pay subcontracts as much as 53 days faster than the current standard.

"The new program improves the cash position for small businesses, helping them to pay employees, suppliers and even complete the job more effectively," said Don O'Bannon, vice president of the small and emerging business department at DFW. "We are trying to strengthen businesses that work with DFW by alleviating some of the firms' cash flow issues."

Contractors who sign up for the program will be paid an incentive for their advance payments to sub-contractors working on their behalf – between when they are billed and when they bill DFW. The Airport's Small and Emerging Business Department developed the first-of-its-kind program to encourage improved business environments for small business and superior services delivered to the Airport.

Contractors who are awarded new multi-year deals will be asked to participate in the voluntary expedited payment program. Contracts totaling more than \$10 million for facilities maintenance or construction will be eligible for the innovative service, which ultimately benefits the small business' ability to grow while working on large contracts.

The Airport expects to pay as much as \$58,000 to its prime contractors during the first year of implementation for the payments made to sub-contractors. Payments to sub-contractors could now occur as fast as 7 days after invoicing. The new program reduces payment times by as much as 58 percent.

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About DFW International Airport

Located halfway between the cities of Dallas and Fort Worth, Texas, DFW International Airport is the world's third busiest, offering nearly 1,900 flights per day and serving 60 million passengers a year. Ranked "Highest in Customer Satisfaction for Large Airports" in North America by J.D. Power and Associates, and named as 2006's "Best Airport for Customer Service in the Americas" by an Airports Council International survey of passengers, DFW International Airport provides non-stop service to 135 domestic and 38 international destinations worldwide. DFW International Airport contributes 305,000 jobs, \$7.6 billion in payroll and \$16.6 billion in economic activity every year for North Texas, according to the Texas Department of Transportation's 2005 aviation economic impact study. For the latest news, real-time flight information, parking availability or further details regarding the many services provided at DFW International Airport, log on to www.dfwairport.com.

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