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## **DFW INTERNATIONAL AIRPORT'S NEW TERMINAL D CONCESSIONS FEATURE INTERNATIONAL FLAVORS AND TEXAS TASTES**

Passengers Will Enjoy Latin Cafés, Irish Pub, Texas Barbecue and  
Renowned Retailers

(DFW INTERNATIONAL AIRPORT, November 19, 2004) DFW International Airport today unveiled an unprecedented package of concessionaires who will operate 49 restaurants, retail and service shops in the new International Terminal D when it opens in 2005. The new terminal will offer international passengers an unparalleled list of options for shopping and dining, including franchises for casual dining cafés, an Irish pub, two Texas barbecue restaurants, a sports bar, and other specialty coffee and dining outlets.

The approved retailers will operate under such internationally-renowned names as Fossil, Ben & Jerry's Ice Cream, Bachendorf's Fine Jewelry, Landau & Bocelli Fashion Accessories, T.G.I. Friday's, Bennigan's, Jazzman's Café, Simply Books and Starbucks Coffee.

The terminal will also feature popular local and regional choices such as MallaSadi Men's Boutique, Chammps Sports Bar, La Duni Latin Kitchen, Cool River Café, Blue Mesa Café, Reata Grill, Cantina Laredo, Cousin's Bar-B-Q and Railhead Smokehouse BBQ.

"Our new International Terminal D will not only be the most technologically advanced and customer friendly terminal on the planet, it will also be a paradise for shoppers and diners," says Max Wells, Chairman of the DFW International Airport Board. "Terminal D will empower DFW to become the premiere international gateway for the U.S. and continue to grow the economic engine of North Texas for the benefit of all. And these concessionaires offer a global and Texas flair that will make a first, lasting and positive impression of our region for millions of international visitors."

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The new International Terminal D will also contain new locations for two very popular DFW retail innovations, La Bodega Winery and the DFW TravelMart. La Bodega is the world's only airport winery, and the DFW TravelMart became the world's first airport convenience store when it opened earlier this year.

At a special meeting today, DFW Airport's Board of Directors approved a very diverse set of 30 firms that completed an eight-month selection process before winning a bid. The Airport far exceeded its stated goal of minority participation, with 93% of the approved vendors for Terminal D having greater than 35% participation of minority- or women-owned enterprises.

The Airport also achieved a high degree of participation from North Texas businesses, with 77% of the winning bids coming from locally-owned vendors. The newly approved lineup of concessionaires include 15 firms already doing business at DFW, eight others which are new joint ventures with existing concessionaires, and seven firms that are new to DFW Airport.

"DFW's strategic business commitment to bring local and minority- and women-owned businesses to our Airport to service and assist our passengers hits an even higher standard with today's announcement," says Jeff Fegan, CEO of DFW. "We want our Airport to represent our community and to be as diverse as our international passengers. We are proud to represent North Texas to the world and showcase our great local businesses and entrepreneurs."

The concessionaires who won bids today to operate in DFW's International Terminal D are expected to see gross sales of more than \$86,000,000 in their first full year of operation, and they will provide a significant contribution to the non-aviation revenues of the Airport. As with existing vendors, all International Terminal D vendors will provide products and services with pricing no more than 10% above "street" pricing.

There are a total of 60 retail spaces available in Terminal D, but only 49 of them were awarded today. The remaining eleven spaces will be filled in the coming months.

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#### About International Terminal D

International Terminal D is a two million-square foot terminal capable of handling 37,000 passengers daily or 12.8 million passengers annually. The new terminal is part of a \$2.7 billion, five-year Capital Development Program at DFW Airport. In addition the program includes an integrated 298-room Grand Hyatt Hotel and the world's largest airport high-speed train, Skylink, as well as runway expansion and infrastructure improvements. The expansion projects are expected to generate an estimated \$34 billion impact on the North Texas economy and create 77,000 new jobs during the next 15 years.

#### About DFW International Airport

Located halfway between the cities of Dallas and Fort Worth, Texas, DFW International Airport is the world's third busiest, offering nearly 2,000 flights per day and serving 57 million passengers a year. Currently, DFW International Airport provides non-stop service to 136 domestic and 32 international destinations worldwide. For the latest news, real-time flight information, parking availability or further details regarding the many services provided at DFW International Airport, log on to [www.dfwairport.com](http://www.dfwairport.com).

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Here is a detailed breakdown of the retail shops that will operate in DFW Airport's new International Terminal D when it opens in 2005:

Please note: 11 additional units have yet to be awarded.

Food & Beverage:

Au Bon Pain – 2 units

Auntie Anne's Pretzels – 2 units

Ben & Jerry's – 2 units

Bennigan's – 1 unit

Blue Bamboo Xpress – 1 unit

Blue Mesa Café – 1 unit

Camille's Sidewalk Café – 2 units

Cantina Laredo / Cool River Café – 1 multi unit

Champps – 1 unit

Cousin's Bar-B-Q – 1 unit

Jazzman's Café – 1 unit

La Duni Latin Café - 1 unit

Popeye's - 1 unit

Railhead Smokehouse BBQ / Fuddrucker's / Einstein Bros. / 360° Burrito – 1 multi unit

McDonald's – 1 unit

Reata Grill – 1 unit

T.G.I. Friday's – 1 unit

Tigin Irish Pub – 1 unit

Retail:

Bachendorf's Fine Jewelry – 1 unit

Buckaroo Duty Free – 2 units

Dallas Cowboys Pro Shop – 1 unit

DFW TravelMart – 2 units

Fossil – 2 units

InMotion Pictures – 2 units

La Bodega Winery – 1 unit

Landau & Bocelli – 2 units

MallaSadi Men's Boutique – 1 unit

Mindworks – 1 unit



PGA Tour Shop – 1 unit

Simply Books / Starbucks Coffee - 1 multi unit

Southwest News – 2 units

Stellar News – 2 units

Wall Street News – 2 units

Services:

Travelex Currency Exchange – 3 units