



DALLAS/FORT WORTH  
INTERNATIONAL AIRPORT

**August 13, 2008**

**2008 Newsstand/Coffee Request for Proposal  
Pre-Proposal Conference Questions (Continued)**

**What is the YTD composition of sales and sales history?**

<b>FY07</b>	<b>Gross Sales</b>	<b>Percent of Sales</b>	<b>Category Percent Rent</b>
<b>Total</b>	<b>\$245,489.91</b>	<b>100%</b>	<b>Percent Rent</b>
Cat 1	125746.77	51%	18%
Cat 2	70306.03	29%	13%
Cat 3	15439.52	6%	10%
Cat 4	9528.54	4%	15%
Cat 5	24468.95	10%	12%

Eighteen Percent (18%) of Gross Receipts from the sale of coffee, water, soft drinks, and all other beverage items, hereinafter called "Category I" merchandise.

Thirteen Percent (13%) of Gross Receipts from the sale of all food items, hereinafter called "Category II" merchandise.

Ten Percent (10%) of Gross Receipts from the sale of newspapers, magazines, advertising and revenue from the merchandising of magazines and other products, hereinafter called "Category III" merchandise.

Fifteen Percent (15%) of Gross Receipts from the sale of hardcover and paperback books, tobacco products, film, toiletries and all other merchandise, hereinafter called "Category IV" merchandise.

Twelve Percent (12%) of Gross Receipts from the sale of drugs, sundries, candy, chewing gum, mints, and stationary, hereinafter called "Category V" merchandise.

**NOTE:** The contract that is awarded for the 2008 Newsstand/Coffee Request for Proposal will only include three (3) categories. Please see 2008 Newsstand/Coffee Request for Proposal – Addendum 1