Dallas/Fort Worth International Airport
Gross Receipts Appendix

June 3, 2014

Concessions Gross Receipts (GR) Update – April FY14

Total gross receipts were up 5%, or $1.2M, driven by passenger growth.

	% Change vs. FY13	Apr	Apr A	Apr B	Apr C	Apr D	Apr E
Gross Receipts	5%	■	■	■	■	■	■
Enplanements	4%	■	■	■	■	■	■
Transactions	2%	■	■	■	■	■	■
GR/EPAX	0%	■	■	■	■	■	■
GR/Trans	2%	■	■	■	■	■	■

■ Improved/Constant ■ Declined

- Terminal A gross receipts remained positive due to passenger growth.
- Terminal B transactions were down due to fewer passengers.
- Terminal E remained positive as a result of passenger growth.

* Gross Receipts per Enplaned Passenger
** Gross Receipts per Transaction

Concessions Gross Receipts (GR) Update – April YTD FY14

Total gross receipts were up 5%, or $9.0M, primarily due to an increase in passenger spend.

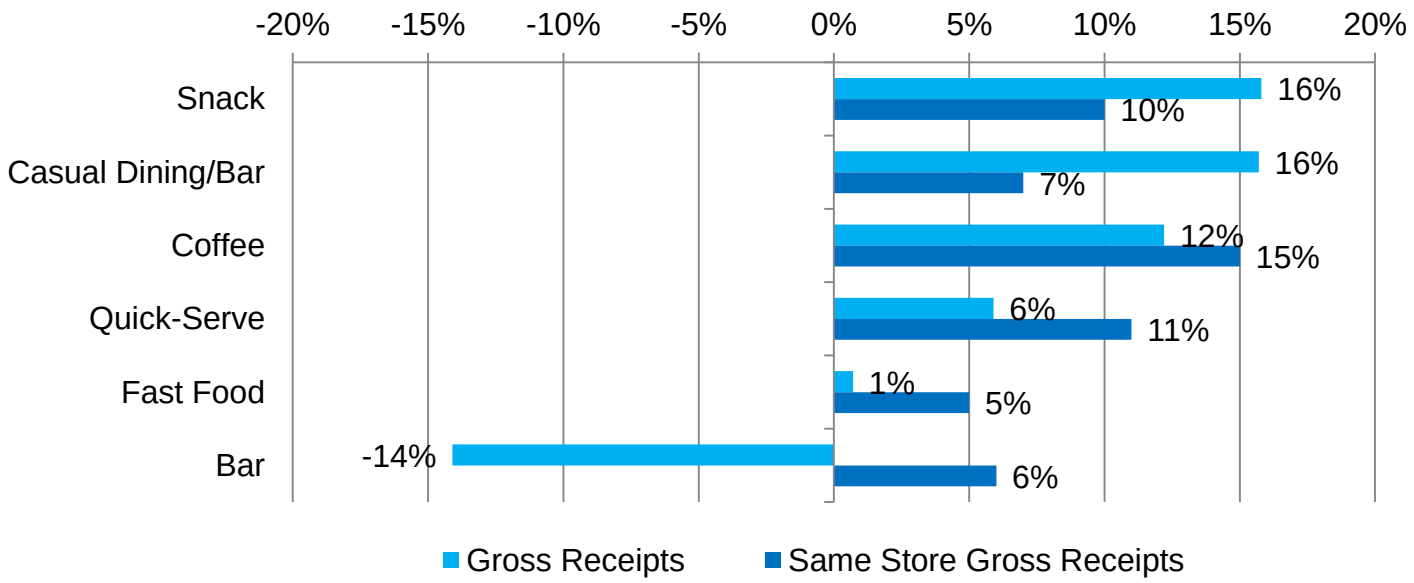
	% Chg vs. FY13	Apr YTD	Apr YTD A	B	C	D	E
Gross Receipts	5%	■	■	■	■	■	■
Enplanements	2%	■	■	■	■	■	■
Transactions	1%	■	■	■	■	■	■
GR/EPAX	3%	■	■	■	■	■	■
GR/Trans	4%	■	■	■	■	■	■

■ Improved/Constant ■ Declined

* Gross Receipts per Enplaned Passenger
** Gross Receipts per Transaction

Concessions Gross Receipts Update – April YTD FY14

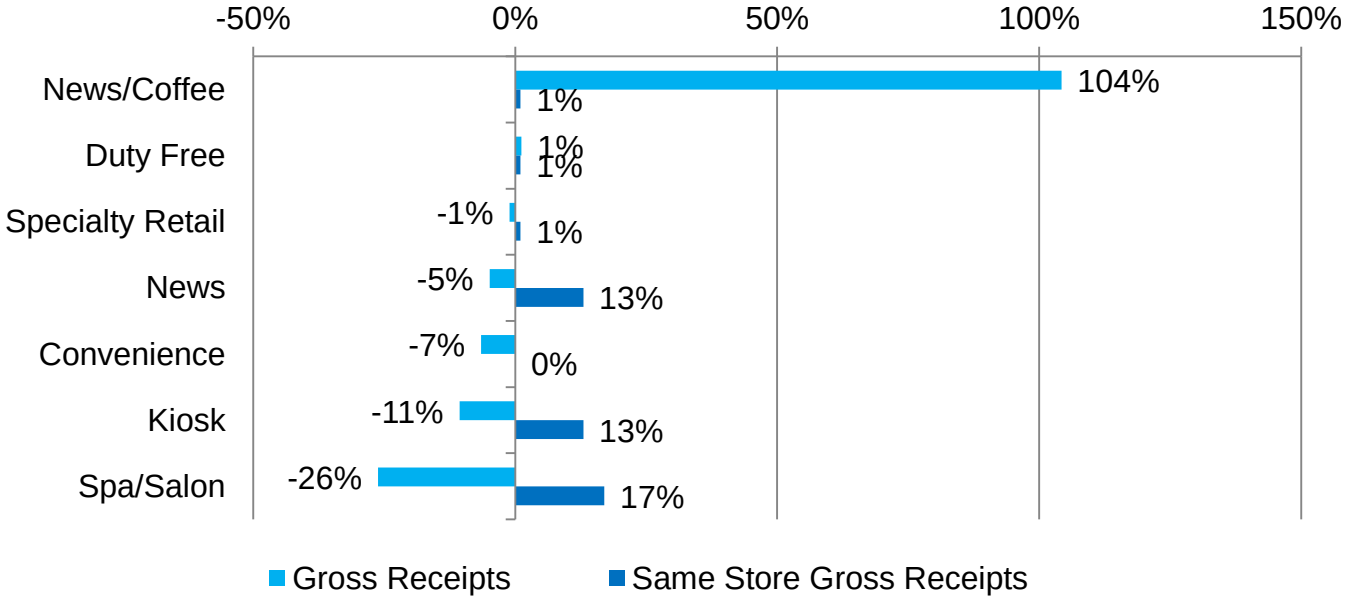
Food & beverage gross receipts were up 9%, or $9.0M, while same store gross receipts were up 8%.



- Spend at new locations in Terminals A and D resulted in a positive growth for Snack, Casual Dining, Coffee, and Quick-Serve.
- TRIP closures resulted in fewer locations for Bar.

Concessions Gross Receipts Update – April YTD FY14

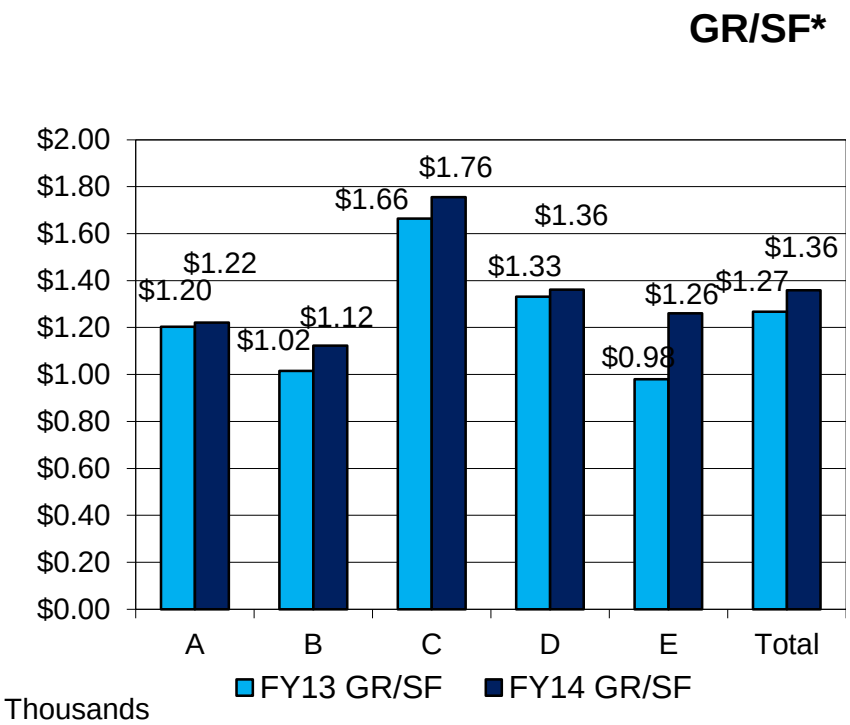
Retail gross receipts were down 0.1%, or $92K, while same store gross receipts were up 5%.

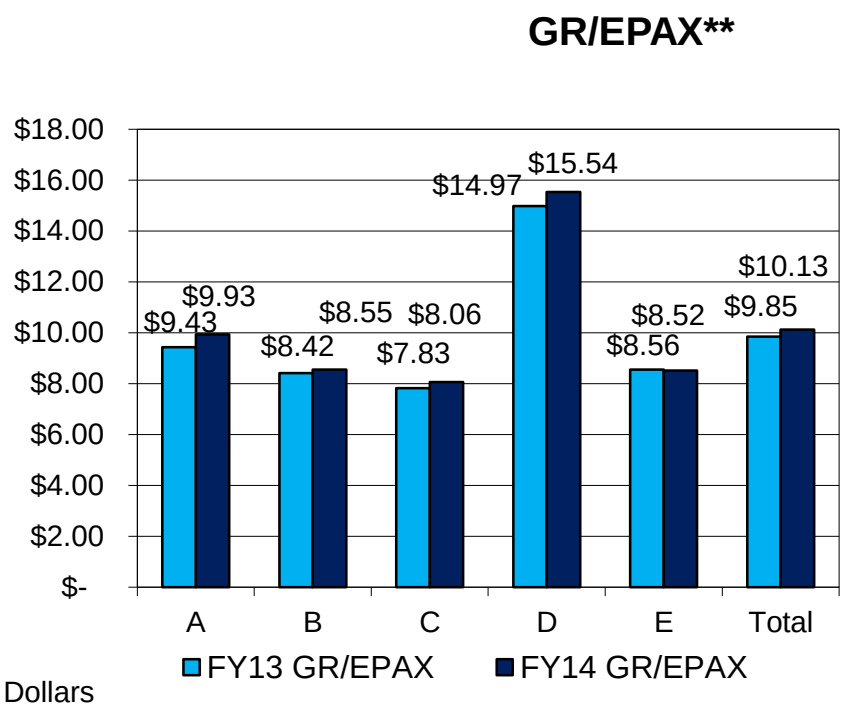


- Spend and new openings have increased News/coffee.
- TRIP closures resulted in fewer locations for News, Convenience, Kiosk and Spa locations.

Concessions Gross Receipts (GR) Update – April YTD FY14

GR/SF* increased by 7%, while GR/EPAX** increased by 3% compared to last fiscal year as a result of an increase in passenger spend.





*Gross Receipts per Square Foot
**Gross Receipts per Enplaned Passenger

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