MINUTES OF THE
CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE MEETING
Tuesday, November 5, 2013
1:30 p.m.

Convening of the Meeting – The Regular Meeting of the Concessions/Commercial Development Committee was duly convened and held in the Board Room of the Administration Building of the Dallas-Fort Worth International Airport Board at 1:30 p.m., on Tuesday, November 5, 2013, pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Lillie Biggins, Chair
Forrest Smith
Regina Montoya

Other Board Members in attendance:

Robert Hsueh
Sam Coats
Bernice J. Washington
Jeff Wentworth

Board staff in attendance:
Sean Donohue, Ken Buchanan, Jim Crites, Chris Poinsatte, Phil Ritter, Linda Valdez Thompson, Rob Darby, Elaine Rodriguez, Zenola Campbell, Tamela Lee, Sharon McCloskey, Mary Jo Polidore, Suzanne Cruz-Sewell, Greg Spoon, John Terrell, Donna Schnell and Paula Purdy

CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

42. The Minutes of the Concessions/Commercial Development Committee Meeting of October 1, 2013 were approved.

    (Item number 40 on Full Board Agenda)

Consent Item for Consideration

43. The Committee recommended to the Board to approve execution of Contract 7005975, Western Themed Promotional Items, with Distinctive Marketing Ideas, Inc., in an amount not to exceed $76,395.

    Board Member Sam Coats joined the meeting.

Action Items for Consideration

44. The Committee recommended to the Board to approve execution of a Lease Agreement with Logistics Center I, LLC (Tenant), for approximately 60.16 acres of land in Coppell.

45. The Committee recommended to the Board to approve execution of a Lease Agreement with Logistics Center II, LLC (Tenant), for approximately 60.47 acres of land in Coppell.

46. The Committee recommended to the Board to approve execution of a Reimbursement Agreement with LIT-RPC Trade Center IX, LLC, for an amount not to exceed $81,949.66.

47. The Committee recommended to the Board to approve execution of a Reimbursement Agreement with LIT-RPC Trade Center VI, LLC, for an amount not to exceed $151,790.14.

48. The Committee recommended to the Board to approve execution of a Reimbursement Agreement with LIT-RPC Trade Center VII, LLC, for an amount not to exceed $133,691.36.

49. The Committee recommended to the Board to approve execution of a Reimbursement Agreement with Logistics Center I, LLC, for an amount not to exceed $6,960,000.

Discussion Items

50. The Concessions Update was presented by Zenola Campbell, VP Concessions.

51. The Concessions Sales Update was distributed to the Board.

52. There were no Permits issued by Concessions.

53. The Commercial Development Update was presented by John Terrell, VP Commercial Development.

54. There were no Licenses issued by Commercial Development.

55. The Marketing Update was presented by Sharon McCloskey, VP Marketing.