MINUTES OF THE
CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE
Tuesday, January 3, 2012
1:30 p.m.

Convening of the Meeting – The Regular Meeting of the Concessions/Commercial Development Committee was duly convened and held in the Board Room of the Administration Building of the Dallas-Fort Worth International Airport Board at 1:30 p.m., on Tuesday, January 3, 2012, pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Lillie Biggins, Chair
Brenda Reyes
Forrest Smith
Bernice Washington

Other Board Members in attendance:

Francisco Hernandez
Jeff Wentworth
Ben Muro

Board staff in attendance:
Jeff Fegan, Ken Buchanan, Chris Poinsatte, Phil Ritter, Linda Thompson, Rob Darby, Elaine Rodriguez, Sandra Perkins, Paul Tomme, Zenola Campbell, William Flowers, Rusty Hodapp, Tamela Lee, Paul Martinez, Sharon McCloskey, Mike Phemister, Suzanne Cruz-Sewell, Perfecto Solis, Greg Spoon, and Donna Schnell

CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

31. Approve Minutes of the Concessions/Commercial Development Committee Meeting of November 29, 2011.

Consent Items

32. The Committee recommended to the Board to approve Increase to Contract 8004138, Legal Services, with Economic Insight, Inc., in the amount of $50,000 for a new not-to-exceed amount of $265,000.

Action Items

33. The Committee recommended to the Board to approve Authorization to enter into an approximately 5.3 acre ground lease with Corinth-Nediam Partners I LLC to develop and/or sublease pad sites for restaurants and retail space at the corner of Rental Car Drive and North Service Road to begin the initial phase of Southgate Plaza, a mixed use development on airport property adjacent to the Rental Car Center.

34. The Committee recommended to the Board to approve Co-branding of the Pizza Hut Terminal E Satellite location with Einstein Bagels.

35. The Committee recommended to the Board to approve Lease Agreement with AirSun Joint Venture to operate one Sunglass Hut retail location in Terminal A.

36. The Committee recommended to the Board to approve Lease Agreement with Brookstone Dallas Fort Worth, LLC to operate one retail location in Terminal A.

37. The Committee recommended to the Board to approve Lease Agreement with Charles Bush Consulting, LLC to operate a bar and restaurant in the Terminal E Satellite.

38. The Committee recommended to the Board to approve Lease Agreement with Ertekin, Inc., to operate one Specialty Men's Apparel location in Terminal A.

39. The Committee recommended to the Board to approve Lease Agreement with Good Health Concessions JV, LLC to operate one GNC store in Terminal A.

40. The Committee recommended to the Board to approve Lease Agreement with HDS & Partners at DFW, LLC to operate an iStore Boutique in Terminal A.

41. The Committee recommended to the Board to approve Lease Agreement with Jethro Pugh Shops II, LLC, to operate one Newsstand/Retail store in the Terminal E Satellite.

42. The Committee recommended to the Board to approve Lease Agreement with Mercado Gifts – TPS II, LLC, to operate a Brighton accessories store in Terminal A.

43. The Committee recommended to the Board to approve Five Year Lease Extension with Gina Puente Ventures, Inc., dba La Bodega Winery in Terminal D.

44. The Committee recommended to the Board to approve Amendment to the Concession Cap Policy, Section 1.4 regarding the maximum number of concession locations that may be owned, controlled, managed, or operated by a single concessionaire.

45. The Committee recommended to the Board to approve Terminal D Lease Management Strategy for the Concession leases that expire in FY 2013.

Discussion Items

46. Concessions Update was presented by Zenola Campbell, VP Concessions.

47. Concessions Sales Update was distributed to the Board.

CLOSED SESSION

48. In accordance with the provisions of Section 551.071 of the Texas Government Code, a closed session was not held for the purpose of seeking the Board's attorney's advice with respect to pending or contemplated litigation, a settlement offer, or other matters that are exempt from public disclosure under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas (Article X, Section 9 of the State Bar Rules), to wit:

    (a) PAZ Energy LLC v. Dallas/Fort Worth International Airport Board, City of Dallas, City of Fort Worth, Cause No. 153-237052-09