# MINUTES OF THE CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE Tuesday, July 5, 2011 2:30 p.m.

<u>Convening of the Meeting</u> - The Regular Meeting of the Concessions/Commercial Development Committee was duly convened and held in the Board Room of the Administration Building of the Dallas-Fort Worth International Airport Board at 2:30 p.m., on Tuesday, July 5, 2011, pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Lillie Biggins, Chair Brenda E. Reyes Forrest Smith Bernice J. Washington

# **Other Board Members in attendance:**

Jeff Wentworth Betty J. Culbreath Ben Muro

#### **Board staff in attendance:**

Jeff Fegan, Ken Buchanan, Jim Crites, Phil Ritter, Rob Darby, Sandra Perkins, Paul Tomme, Suzanne Cruz-Sewell, Greg Spoon, John Terrell, and Donna Schnell

### CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

46. The minutes of the Concessions/Commercial Development Committee Meeting of May 31, 2011 were approved.

## **Consent Agenda Items for Consideration**

- 47. The Committee recommended to the Board to approve execution of a Change Order to Contract 8004138, Legal Services, with Economic Insight, Inc., in the amount of \$50,000.
- 48. The Committee recommended to the Board to approve increase to Contract 8004125, for Commercial Development Business Model Analysis, with Jones Lang LaSalle Americas, Inc., in the amount not to exceed \$67,000.

## **Discussion Items**

- 49. Concessions Update was presented by Martha Hernandez, AVP Concessions.
- 50. Concession Sales Update was presented by Martha Hernandez, AVP Concessions.

### **CLOSED SESSION**

- 51. In accordance with the provisions of Section 551.071 of the Texas Government Code, a closed session was held for the purpose of seeking the Board's attorney's advice with respect to pending or contemplated litigation, a settlement offer, or other matters that are exempt from public disclosure under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas (Article X, Section 9 of the State Bar Rules), to wit:
  - (a) PAZ Energy LLC v. Dallas/Fort Worth International Airport Board, City of Dallas, City of Fort Worth, Cause No. 153-237052-09
  - (b) MultiRestaurant Concepts et al v. DFW International Airport Board, Cause No. 10-14465-A Star Concessions v. DFW International Airport Board, Cause No. 11-01526-J in re Gilbert Aranza et al, Cause No. 11-04768-G

#### And;

In accordance with the provisions of Section 551.087 of the Texas Government Code, a closed session was held for the purpose of discussing commercial or financial information received from a business prospect that the Airport Board seeks to have locate, stay, or expand on the airport and with which the Airport Board is conducting economic development negotiations; or to deliberate the offer of a financial or other incentive to a business prospect, to wit:

(c) Discussion of Financial Business Model and Land Use Plan with Owner Cities leading to potential economic incentives to third parties